REQUEST FOR COUNCIL ACTION

Date: 10/14/2013

Item No.: 13.b

Department Approval

City Manager Approval

Item Description:

Approve Contract with Eureka Recycling for Recycling Services

BACKGROUND

Roseville has contracted for curbside recycling service since 1992 and multi-family recycling

- service since 2003. The current contract expires at the end of 2013. The Council directed staff 3
- to issue a Request For Proposals (RFP) for recycling services in July 2013. Three companies 4
- submitted proposals for recycling services: Allied Waste, Eureka Recycling, and Waste 5
- Management. At the August 26th council meeting the City Council authorized staff to negotiate
- a three year contract with Eureka Recycling with vendor owned carts. Staff was notified shortly
- thereafter of a pending motion to reconsider at the September 9, 2013 council meeting. The 8
- motion failed for a lack of a second at that meeting. Staff began negotiating the contract shortly 9
- thereafter with Eureka Recycling. 10
- The original schedule called for final approval of a contract at the September 9th meeting to meet 11
- a January 1st rollout completion. Eureka requested certain changes to the roll out date in the 12
- negotiation discussions and a change to the termination language from the current contract. 13
- After considerable communication with Eureka over the rollout date and termination language
- we are at a point where they have offered three alternatives to the cart roll out schedule, two 15
- with additional cost to the city. Staff represented the request for proposal requirement that roll 16
- out be completed by December 27th. 17
- Option 1 18
- Delay the rollout to February 17th to allow for a survey of residents to ensure the correct cart size 19
- to meet the residents needs is delivered. The proposed pricing would be effective January 1st 20
- with the current bin service continuing until February 17th. There would be no additional cost 21
- impact from the proposed pricing with this option. The roll out plan submitted with the Eureka 22
- proposal identified the need to survey residents first prior to ordering the carts to minimize 23
- change out risk. 24
- Option 2 25
- Continue with a roll out of carts by January 1st without a survey of residents. Eureka is 26
- requesting the city purchase additional carts for exchange due to anticipated higher exchange of 27
- carts due to the lack of the survey. Eureka anticipates many residents to need larger than the 65 28
- gallon cart due to increased set out rates and the 65 gallon cart with a bi weekly program having 29
- less capacity than two 18 gallon bins that currently may be filled weekly. They also would bill 30
- the city for excessive overflow servicing of carts until the carts can be exchanged for the 31
- appropriate size. The additional cost impact for this option is estimated to be \$42,600 plus cart 32
- 33 swapping costs.

35 Option 3

- Meet the January 1 roll out requirement without a survey of residents but order all 96 gallon carts
- due to anticipated higher set out rates. The carts costs will be higher than the RFP specified 65
- gallon cart costs due to the larger size. The additional costs to the city is proposed at \$34,000.
- Eureka would incur the additional costs for change out and inventory carts as required in the
- 40 RFP.
- All of these options are less cost than the next bidder for these services, Allied Waste. We have
- not contacted Allied at this time but anticipate they may be unable to meet a January 1 roll out at
- this time as we would need to negotiate a contract for approval by the City Council and they
- would need to place a cart order which we understand to be a 2 month turn around until delivery.
- This may leave the city without a recycling provider unless an agreement could be reached with
- Eureka Recycling to continue current service until a new provider can be ready to begin service.
- Considering a contract with the next bidder would also require a significant increase in the
- 48 current recycling fee.
- 49 Contract
- 50 Attached is the proposed contract (Attachment A). Eureka requested changes to the termination
- clause. (Section 9) The additional language would reimburse Eureka for unamatorized
- equipment purchased to service this contract should the city terminate the contract without cause.
- An amatorization table is attached to the contract to detail the cost at various stages of the
- 54 contract term.
- We have also included the proposed language for all thre roll out options for the Council to
- consider. The final contract will be edited to reflect the final approved language.
- 57 The City Attorney has reviewed the proposed contract and termination clause and finds the
- proposed language reasonable. Staff recommends the Council consider option one as it
- 59 preserves the pricing as proposed beginning January 1, 2013 and resident continue with the
- current bin service until the cart roll out in February. This results in the lowest cost option to the
- city and will enable the greatest reduction in recycling fees to residents. Roseville residents
- would receive one of the lowest cost recycling fees in Ramsey County.

POLICY OBJECTIVE

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- Meet the Imagine Roseville 2025 goal that Roseville is an environmentally healthy community
- by providing recycling service for residents. As a result we competitively bid for these
- contracted services to ensure an effective program at reasonable pricing.

BUDGET IMPLICATIONS

- The Recycling Program is operated as an enterprise fund. Income to the fund comes from three
- sources: resident fees, revenue share from the sale of material and an annual SCORE grant of
- approximately \$65,000. Any additional costs associated with the program would need to come
- from increased resident fees. The rates are typically set by the Council in November.
- The proposed three year contract is expected to decrease the residential recycling fee to
- residents approximately 20%. Currently the resident recycling fee is \$6.00 per quarter and the
- Finance Director estimates the new fee will be less than \$5.00 per quarter based on preliminary
- fee analysis. He will do a more detailed analysis on the rate later this year prior to the Council
- setting 2014 fees.

A summary of the costs for the various options is as follows:

Eureka Recycling	Estimated Quarterly Recycling Fee
Option 1	\$5.00
Option 2	\$5.75
Option 3	\$5.50
Allied Waste	\$7.00
Current Quarterly Fee	\$6.00
3 Year Difference Eureka Option 1 (Versus Allied Waste Proposal)	\$370,000 less
3 Year Difference Eureka Option 2	\$335,000 less
3 Year Difference Eureka Option 3	\$320,000 less

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STAFF RECOMMENDATION

Staff recommends the Council approve the attached contract with Eureka Recycling with a cart roll out in February 2013 and pricing effective January 1, 2013.

83 REQUESTED COUNCIL ACTION

84 Motion to approve a three year contract with Eureka Recycling.

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Prepared by: Duane Schwartz, Public Works Director

Attachments: A: Contract

The Contractor shall pay all costs associated with the initial cart order and rollout. The

Contractor shall pay all costs for swapping out the carts.

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The Contractor will maintain a sufficient new and replacement cart inventory that will be purchased by the Contractor. The Contractor shall, at its own expense, service and repair carts to meet supply and demand needs for the entire term of the contract.

For plastics that residents set out for recycling for which there are no viable markets (specifically post-consumer #3 PVC plastic packaging or #6 Polystyrene plastic, low or high densities) if the Contractor can determine an item is #3 or #6 plastic prior to dumping the cart they will leave it behind with a tag. Some plastics for which there are no viable markets will arrive at the processing facility. The Contractor will do its best to separate these unrecyclable plastics out from the rest of the recyclable plastics at the processing facility.

The City and the Contractor shall develop a work plan annually. The work plan shall include initiatives the Contractor will undertake to improve the City's recycling program.

(Option 2)

Contractor shall deliver 64-gallon carts to single-family homes in December 2013. Residents who wish to use a different size cart shall call the contractor's hotline 651-222-7678 to make their request. The Contractor shall pay all costs associated with the initial cart order and rollout. The Contractor will place an order for replacement carts in April 2014. That order shall be paid by the City. The Contractor shall pay all costs for swapping out the carts.

The Contractor will maintain a sufficient new and replacement cart inventory that will be purchased by the Contractor. The Contractor shall, at its own expense, service and repair carts to meet supply and demand needs for the entire term of the contract.

(Option 3)

Contractor shall deliver 96-gallon carts to single-family homes in December 2013. Residents who wish to use a different size cart shall call the contractor's hotline 651-222-7678 to make their request. The Contractor shall pay for the cost of ordering the carts. The City shall reimburse the Contractor for the cost difference between 64 and 96 gallon carts. Contractor shall pay the all costs associated with the rollout. The Contractor will place an order for replacement carts in April 2014. That order shall be paid by the City. The Contractor shall pay all costs for swapping out the carts.

The Contractor will maintain a sufficient new and replacement cart inventory that will be purchased by the Contractor. The Contractor shall, at its own expense, service and repair carts to meet supply and demand needs for the entire term of the contract.

- 2. *Term.* The term of this Agreement shall be from January 1, 2014, through December 31, 2016, the date of signature by the parties notwithstanding.
- 3. **Compensation for Services.** The City agrees to pay the Contractor pursuant to the relevant portions of Attachment E-1 of the Contractor's proposal attached hereto as Exhibit B and as follows:

City agrees to pay Contractor \$2.22 per residential dwelling unit per month in 2014 for weekly curbside collection, processing and marketing of recyclables. For 2014 the City certifies that there are 9,611 residential curbside units that will receive service. The City will notify the Contractor by December 1 of each year what the certified number of curbside units will be for the subsequent year. In 2015 the City will pay Contractor \$2.26 per residential dwelling unit per month; and \$2.31 per residential dwelling unit in 2016.

The City agrees to pay Contractor \$2.22 per certified multi-family dwelling unit per month in 2014. City shall determine the number of units that will receive service during a given month by the last Monday of the previous month. For 2011 the City certifies that there are 6,076 residential multi-family dwelling units. In 2015 the City will pay Contractor \$2.26 per multi-family dwelling unit per month; and \$2.31 per multi-family dwelling unit in 2016.

Compensation will be subject to the following:

A. Any changes in the Work which may result in an increase to the compensation due the Contractor shall require prior written approval of the City. The City will not pay additional compensation for Work that does not have such prior written approval.

B. Third party independent contractors and/or subcontractors may be retained by the Contractor when required by the complex or specialized nature of the Work when authorized in writing by the City. The Contractor shall be responsible for and shall pay all costs and expenses payable to such third party contractors unless otherwise agreed to by the parties in writing.

4. *City Assistance*. The City agrees to provide the Contractor with the following assistance concerning the Work to be performed hereunder:

A. Depending on the nature of the Work, Contractor may from time to time require access to public and private lands or property. To the extent the City is legally and reasonably able, the City shall provide access to and make provisions to enable the Contractor to enter upon public and private land and property as required for the Contractor to perform and complete the Work.

B. The City shall furnish the Contractor with a copy of any special standards or criteria promulgated by the City relating to the Work that is needed by the Contractor in order to prepare for the performance of the Work.

C. When dealing with contamination issues at multi-family properties, the City will assist the Contractor to obtain cooperation from the building owner/manager in removal of trash and separation of acceptable materials so that the carts can be serviced.

- D. The City's Public Works Director or designee shall act as the City's representative with respect to the Work to be performed under this Agreement. Such representative shall have authority to transmit instructions, receive information, interpret, and define the City's policy and decisions with respect to the Work to be performed under this Agreement, but shall not have the right to enter into contracts or make binding agreements on behalf of the City with respect to the Work or this Agreement.
 - 5. **Method of Payment.** The Contractor shall submit to the City, on a monthly basis, an itemized invoice for Work performed under this Agreement. The Contractor shall verify all statements submitted for payment in compliance with Minnesota Statutes Sections 471.38 and 471.391. Invoices submitted shall be paid in the same manner as other claims made to the City. To receive any payment pursuant to this Agreement, invoices shall contain the following:
 - A. The current billing and past payments.

B. The following statement dated and signed by the Contractor: "I declare under penalty of perjury that this account, claim, or demand is just and correct and that no part of it has been paid."

The payment of invoices shall be subject to the following provisions:

- A. The City shall have the right to suspend the Work to be performed by the Contractor under this Agreement when it deems necessary to protect the City, residents of the City or others who are affected by the Work. If any Work to be performed by the Contractor is suspended in whole or in part by the City, the Contractor shall be paid for any services performed prior to the delivery upon Contractor of written notice from the City of such suspension.
- B. The Contractor shall be reimbursed for services performed by any third party independent contractors and/or subcontractors only if the City has authorized the retention of and has agreed to pay such persons or entities pursuant to Section 3B above.

Contractor shall, each quarter, pay the City one hundred percent of the net revenue from the sale of the recyclables. Net revenue will be calculated by multiplying the tons of individual material collected by the agreed upon market indices (indicated in the RFP) minus the processing fee of \$74 per ton for all recyclables processed. Because the owner of the Yellow Sheet Index discontinued the category Mixed Paper #1, the City and Contractor agree to replace that index with OMB Yellow Sheet, Chicago region for Mixed Paper #2, high side of the range.

For commodities where revenue is based on Market pricing the Contractor shall provide copies of Load Verification Forms detailing the amount of material sold, the vendor, and the price paid. The Load Verification Forms shall be included with the Contractor's monthly report to the City. The following commodities will use Market pricing

confirmed by Load Verification Forms: Aseptic Cartons; Clothes, Linens and Rags; and Other Plastics

6. **Project Manager and Staffing.** The Contractor has designated Christopher Goodwin, Director of Customer Relations ("Project Contact") as the person for the City to contact and communicate with regarding the performance of the Work. The Project Contact shall be assisted by other employees of the Contractor as necessary to facilitate the completion of the Work in accordance with the terms and conditions of this Agreement. Contractor may not remove or replace Project Contact without 30 days written notice to the City. Contractor designates (651) 222-SORT (7678) as the number for residents to call with questions, concerns and complaints.

7. **Standard of Care.** All Work performed by the Contractor under this Agreement shall be in accordance with the normal standard of care in Ramsey County, Minnesota, for professional services of like kind.

8. Audit Disclosure. Any reports, information, data and other written documents given to, or prepared or assembled by the Contractor under this Agreement which the City requests to be kept confidential shall not be made available by the Contractor to any individual or organization without the City's prior written approval. The books, records, documents and accounting procedures and practices of the Contractor or other parties relevant to this Agreement are subject to examination by the City and either the Legislative Auditor or the State Auditor for a period of six (6) years after the effective date of this Agreement. The Contractor shall at all times abide by Minn. Stat. § 13.01 et seq. and the Minnesota Government Data Practices Act, to the extent the Act is applicable to data, documents, and other information in the possession of the Contractor.

9. This Agreement may be terminated at any time by the City, with or Termination. without cause, by delivering to the Contractor at the address of the Contractor set forth on page 1, a written notice at least seven (7) days prior to the date of such termination. The date of termination shall be stated in the notice. Upon termination the Contractor shall be paid for services rendered (and reimbursable expenses incurred if required to be paid by the City under this Agreement) by the Contractor through and until the date of termination so long as the Contractor is not in default under this Agreement. *In addition*, the Contractor shall be reimbursed for all unamortized costs for any and all equipment purchased to provide the services for the City of Roseville so long as the contractor is not in default under this agreement. If however, the City terminates the Agreement because the Contractor is in default of its obligations under this Agreement, no further payment shall be payable or due to the Contractor following the delivery of the termination notice, and the City may, in addition to any other rights or remedies it may have, retain another contractor to undertake or complete the Work to be performed hereunder.

223 10. **Subcontractor.** The Contractor shall not enter into subcontracts for services provided under this Agreement without the express written consent of the City. The Contractor shall promptly pay any subcontractor involved in the performance of this Agreement as required by the State Prompt Payment Act.

11. *Independent Contractor*. At all times and for all purposes herein, the Contractor is an independent contractor and not an employee of the City. No statement herein shall be construed so as to find the Contractor an employee of the City.

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232 12. Non-Discrimination. During the performance of this Agreement, the Contractor shall 233 not discriminate against any person, contractor, vendor, employee or applicant for 234 employment because of race, color, creed, religion, national origin, sex, marital status, status with regard to public assistance, disability, sexual orientation or age. The 235 236 Contractor shall post in places available to employees and applicants for employment, 237 notices setting forth the provision of this non-discrimination clause and stating that all 238 qualified applicants will receive consideration for employment. The Contractor shall 239 incorporate the foregoing requirements of this Provision 12 in all of its subcontracts for 240 Work done under this Agreement, and will require all of its subcontractors performing 241 such Work to incorporate such requirements in all subcontracts for the performance of 242 the Work. The Contractor further agrees to comply with all aspects of the Minnesota 243 Human Rights Act, Minnesota Statutes 363.01, et. seq., Title VI of the Civil Rights Act 244 of 1964, and the Americans with Disabilities Act of 1990. 245

- 246 13. *Assignment*. The Contractor shall not assign this Agreement, nor its rights and/or obligations hereunder, without the prior written consent of the City.
- 249 14. *Services Not Provided For.* No claim for services furnished by the Contractor not specifically provided for herein shall be paid by the City.
- 252 15. Compliance with Laws and Regulations. The Contractor shall abide with all federal, 253 state and local laws, statutes, ordinances, rules and regulations in the performance of the 254 Work. The Contractor and City, together with their respective agents and employees, 255 agree to abide by the provisions of the Minnesota Data Practices Act, Minnesota Statutes 256 Section 13, as amended, and Minnesota Rules promulgated pursuant to Chapter 13. Any 257 violation by the Contractor of statutes, ordinances, rules and regulations pertaining to the 258 Work to be performed shall constitute a material breach of this Agreement and entitle the 259 City to immediately terminate this Agreement.
- Waiver. Any waiver by either party of a breach of any provisions of this Agreement shall not affect, in any respect, the validity of the remainder of this Agreement.
- 264 17. *Indemnification.* The Contractor agrees to defend, indemnify and hold the City, its 265 Council, officers, agents and employees harmless from any liability, claims, damages, 266 costs, judgments, or expenses, including reasonable attorney's fees, resulting directly or indirectly from a negligent act or omission (including without limitation professional 267 errors or omissions) of the Contractor, its agents, employees, and/or subcontractors 268 269 pertaining to the performance of the Work provided pursuant to this Agreement and 270 against all losses by reason of the failure of said Contractor to fully perform, in any 271 respect, all of the Contractor's obligations under this Agreement. 272

273 18. Insurance. 274 275 A. General Liability. Prior to starting the Work, the Contractor shall procure, maintain 276 and pay for such insurance as will protect against claims for bodily injury or death, 277 and for damage to property, including loss of use, which may arise out of operations 278 by the Contractor or by any subcontractor of the Contractor, or by anyone employed 279 by any of them, or by anyone for whose acts any of them may be liable. Such 280 insurance shall include, but not be limited to, minimum coverages and limits of 281 liability specified in this Provision 18 or required by law. Except as otherwise stated 282 below, the policies shall name the City as an additional insured for the Work provided 283 under this Agreement and shall provide that the Contractor's coverage shall be 284 primary and noncontributory in the event of a loss. 285 286 B. The Contractor shall procure and maintain the following minimum insurance 287 coverages and limits of liability with respect to the Work: 288 289 Worker's Compensation: **Statutory Limits** 290 291 \$500,000 each accident Employer's Liability 292 293 Commercial General Liability: \$1,500,000 per occurrence 294 \$2,000,000 general aggregate 295 \$2,000,000 Products – Completed Operations 296 Aggregate 297 \$100,000 fire legal liability each occurrence 298 \$5,000 medical expense 299 300 Comprehensive Automobile 301 Liability: \$1,000,000 combined single limit (shall include 302 coverage for all owned, hired and non-owed 303 vehicles. 304 305 C. The Commercial General Liability policy(ies) shall be equivalent in coverage to ISO 306 form CG 0001, and shall include the following: 307 308 a. Personal injury with Employment Exclusion (if any) deleted: 309 310 b. Broad Form Contractual Liability coverage; and 311 312 c. Broad Form Property Damage coverage, including Completed Operations. 313 314 315 D. Contractor shall maintain in effect all insurance coverages required under this 316 Provision 18 at Contractor's sole expense and with insurance companies licensed to do business in the state in Minnesota and having a current A.M. Best rating of no less 317 than A-, unless otherwise agreed to by the City in writing. In addition to the 318

requirements stated above, the following applies to the insurance policies required under this Provision:

a. All policies shall be written on an "occurrence" form ("claims made" and "modified occurrence" forms are not acceptable);

- b. All policies, except the Worker's Compensation Policy, shall contain a waiver of subrogation naming "the City of Roseville";
- c. All policies, except the Worker's Compensation Policy, shall name "the City of Roseville" as an additional insured:
- d. All policies, except the Worker's Compensation Policy, shall insure the defense and indemnify obligations assumed by Contractor under this Agreement; and
- e. All policies shall contain a provision that coverages afforded thereunder shall not be canceled or non-renewed or restrictive modifications added, without thirty (30) days prior written notice to the City.

A copy of the Contractor's insurance declaration page, Rider and/or Endorsement, as applicable, which evidences the compliance with this Paragraph 18, must be filed with City prior to the start of Contractor's Work. Such documents evidencing insurance shall be in a form acceptable to City and shall provide satisfactory evidence that Contractor has complied with all insurance requirements. Renewal certificates shall be provided to City prior to the expiration date of any of the required policies. City will not be obligated, however, to review such declaration page, Rider, Endorsement or certificates or other evidence of insurance, or to advise Contractor of any deficiencies in such documents and receipt thereof shall not relieve Contractor from, nor be deemed a waiver of, City's right to enforce the terms of Contractor's obligations hereunder. City reserves the right to examine any policy provided for under this Provision 18.

E. If Contractor fails to provide the insurance coverage specified herein, the Contractor will defend, indemnify and hold harmless the City, the City's officials, agents and employees from any loss, claim, liability and expense (including reasonable attorney's fees and expenses of litigation) to the extent necessary to afford the same protection as would have been provided by the specified insurance. Except to the extent prohibited by law, this indemnity applies regardless of any strict liability or negligence attributable to the City (including sole negligence) and regardless of the extent to which the underlying occurrence (i.e., the event giving rise to a claim which would have been covered by the specified insurance) is attributable to the negligent or otherwise wrongful act or omission (including breach of contract) of Contractor, its contractors, subcontractors, agents, employees or delegates. Contractor agrees that this indemnity shall be construed and applied in favor of indemnification. Contractor also agrees that if applicable law limits or precludes any aspect of this indemnity, then the indemnity will be considered limited only to the extent necessary to comply

with that applicable law. The stated indemnity continues until all applicable statutes of limitation have run.

Contractor shall execute and deliver to City a Performance and Payment Bond with a corporate surety in the sum of \$25,000.00 or equal ("equal" may include a Letter of Credit from a banking institution approved by City). This Contract will not become effective until such a bond, in a form acceptable to City, has been delivered to City and approved by the City Attorney.

19. *Ownership of Documents*. All plans, diagrams, analysis, reports and information generated in connection with the performance of this Agreement ("Information") shall become the property of the City, but the Contractor may retain copies of such documents as records of the services provided. The City may use the Information for any reasons it deems appropriate without being liable to the Contractor for such use. The Contractor shall not use or disclose the Information for purposes other than performing the Work contemplated by this Agreement without the prior consent of the City.

20. **Dispute Resolution/Mediation.** Each dispute, claim or controversy arising from or related to this Agreement or the relationships which result from this Agreement shall be subject to mediation as a condition precedent to initiating arbitration or legal or equitable actions by either party. Unless the parties agree otherwise, the mediation shall be in accordance with the Commercial Mediation Procedures of the American Arbitration Association then currently in effect. A request for mediation shall be filed in writing with the American Arbitration Association and the other party. No arbitration or legal or equitable action may be instituted for a period of 90 days from the filing of the request for mediation unless a longer period of time is provided by agreement of the parties. Cost of mediation shall be shared equally between the parties. Mediation shall be held in the City of Roseville unless another location is mutually agreed upon by the parties. The parties shall memorialize any agreement resulting from the mediation in a Mediated Settlement Agreement, which Agreement shall be enforceable as a settlement in any court having jurisdiction thereof.

Annual Review. Prior to each anniversary of the date of this Agreement, the City shall have the right to conduct a review of the performance of the Work performed by the Contractor under this Agreement. The Contractor agrees to cooperate in such review and to provide such information as the City may reasonably request. Following each performance review the parties shall, if requested by the City, meet and discuss the performance of the Contractor relative to the remaining Work to be performed by the Contractor under this Agreement.

22. **Conflicts.** No salaried officer or employee of the City and no member of the Council of the City shall have a financial interest, direct or indirect, in this Agreement. The violation of this provision shall render this Agreement void.

409 23. *Governing Law.* This Agreement shall be controlled by the laws of the State of Minnesota.

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412 24. *Counterparts.* This Agreement may be executed in multiple counterparts, each of which shall be considered an original.

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- 415 25. *Severability*. The provisions of this Agreement are severable. If any portion hereof is, for any reason, held by a court of competent jurisdiction to be contrary to law, such decision shall not affect the remaining provisions of this Agreement.
- 419 26. **Entire Agreement.** Unless stated otherwise in this Provision 26, the entire agreement of 420 the parties is contained in this Agreement. This Agreement supersedes all prior oral 421 agreements and negotiations between the parties relating to the subject matter hereof as 422 well as any previous agreements presently in effect between the parties relating to the 423 subject matter hereof. Any alterations, amendments, deletions, or waivers of the 424 provisions of this Agreement shall be valid only when expressed in writing and duly 425 signed by the parties, unless otherwise provided herein. 426

427	IN WITNESS WHEREOF, the undersigned parties have entered into this Agreement a	
428	of the date set forth above.	
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431		CITY OF ROSEVILLE
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