

ROSEVILLE
REQUEST FOR COUNCIL ACTION

Date: July 7, 2014
Item No.: 13.b

Department Approval



City Manager Approval



Item Description: Consider Authorizing Use of HGACBuy Program For Purchase Of New Fire Engine

1 **BACKGROUND**

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3 Houston-Galveston Area Council (HGAC) is a unit of local government and a political
4 subdivision of the State of Texas. The HGACBuy Program is over 30 years old and specializes
5 in high ticket, capital intensive products and services that require technical, detailed
6 specifications and extensive professional skills to evaluate bid responses.

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8 On July 22, 2013 Roseville City Council approved membership in the Interlocal Contract to join
9 HGACBuy Program.

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11 The City of Roseville currently has an active Interlocal contract for cooperative purchasing in
12 which the Fire Department is interested in using for the selection and purchase of its new fire
13 engine scheduled for replacement in 2015.

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15 The Fire Department has a replacement budget and funding within the Capital Improvement Plan
16 (CIP) for the scheduled replacement of the new engine. The current budget for replacement of
17 the engine is \$550,000.

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19 Replacing a fire engine requires months of product research, months of department input, and
20 finding a product which will meet the specialized use of the vehicle based on the way the Fire
21 Department staffs and responds to emergencies.

22
23 Therefore, we believe we will be better positioned using the HGACBuy Program to assure we
24 are able to purchase the best replacement engine for the Department rather than utilizing the
25 lowest bid process for purchase.

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27 The Fire Department will seek Council approval for the final purchase amount and purchase
28 contract prior to placing the order.

29 **FINANCIAL IMPACTS**

30 There are no financial impacts associated with use of this purchasing program.

31 **STAFF RECOMMENDATION**

32 Staff recommends Council approve the Fire Department's use of the HGACBuy Program for
33 purchase of the replacement fire engine.

34 **REQUESTED COUNCIL ACTION**

35 Authorize the Fire Department to use the HGACBuy Program for purchase of the replacement
36 fire engine.

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HGACBuy Program

Roseville Fire Department



Background

- ▶ HGACBuy is a unit of local government and a political subdivision of the State of Texas.
- ▶ The HGACBuy Program is over 20 years old and specializes in high ticket, capital intensive products and services that require technical, detailed specifications and extensive professional skills to evaluate bid responses.
- ▶ All products offered through the HGACBuy have been awarded by virtue of a public competitive process.
- ▶ There are no annual membership dues required to purchase through HGACBuy.
- ▶ HGACBuy is a self-funded “Enterprise Fund” government agency, self-supported through an administrative fee assessed to the contractor.
- ▶ Council approved contract on July 22nd, 2013



Other Cities who use HGACBuy

90% of the fire trucks being sold in MN over the last 2 years have been bought using the HGACBuy Program

- ▶ Edina
- ▶ Rosemount
- ▶ Minneapolis
- ▶ Stillwater
- ▶ Victoria
- ▶ St. Louis Park
- ▶ Maple Grove
- ▶ Eagles Next
- ▶ Pelican Rapids
- ▶ Winona
- ▶ Savage
- ▶ Fairmont
- ▶ Hibbing
- ▶ East Bethel
- ▶ Hoyt Lakes
- ▶ Oak Grove
- ▶ Willmar
- ▶ Ramsey
- ▶ Hastings
- ▶ Fridley
- ▶ Bayport
- ▶ Plymouth
- ▶ Coon Rapids
- ▶ Shakopee
- ▶ North St. Paul



Process

1. Gauge Council comfort using HGACBuy Program
2. Complete vehicle specifications
3. Seek Council approval for final purchase price
4. Delivery – September 2015



Questions